

OVERVIEW WINDSURFING & KITESURFING RENTAL RATES



VALID FROM May 2014 - October 2014

	2014	2014	2014	2014	2104	2014	2014	2014	2014	2014	2014	2014	2014	CENTER I month
CENTER I month	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec		CENTER I month
ALACATI				SP *	SP *	S*	S*	S*	SP *	SP *				ALACATI
CABARETE	SP*	SP*	SP*	SP*	SP *	SP *	SP *	SP *	SP *	SP *	SP*	SP*		CABARETE
DAHAB WS	SP *	SP *	SP *	SP*	SP *	SP *	SP *	SP *	SP *	SP *	SP*	SP*		DAHAB WS
DAHAB KS	S*	S*	S*	S*	S*	S*	S*	S*	S*	S*	S*	S*		DAHAB KS
DAKHLA	S*	S*	S*	P	P	P	P	P	P	P	P	P		DAKHLA
ESSAOUIRA	SP *	SP*	S*	P	P	S*	P	P	SP *	SP *	SP*	SP*		ESSAOUIRA
	closed: 13.01.- 02.02.													
FUERTE	S*	S*	S*	S*	SP *	S*	P	P	S*	S*	S*	S*		FUERTE
GOLF DE ROSES				P	S*	P	P	P	S*					GOLF DE ROSES
GRAN CANARIA	SP*	SP*	SP*	SP*	SP *	SP *	SP *	SP *	SP *	SP *	SP*	SP*		GRAN CANARIA
KARPATOS					Super Special	S*	P	P	SP *	Super Special				KARPATOS
MARSA ALAM			S*	S*	S*	S*	S*	S*	S*	S*	closed from 04.11.			MARSA ALAM
MAURITIUS	S*	SP *	SP *	SP *	S*	S*	P	P	P	P	P	P		MAURITIUS
SAFAGA	SP *	SP *	S*	S*	S*	S*	S*	S*	S*	S*	S*	SP*		SAFAGA
SAL	S*	S*	S*	S*	SP *						SP *	SP*	S*	SAL
TARIFA HH	open first week		SP*	S*	P	P	P	P	P	P	SP*	SP*		TARIFA HH
TARIFA VV			SP *	S*	P	P	P	P	P	P	SP*			TARIFA VV
CENTER I month	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec		CENTER I month

* NON CONSECUTIVE DAYS AVAILABLE

P PEAK

S STANDARD

SP SPECIAL

JOKER AVAILABLE

Rental Rates Windsurfing & Kitesurfing

Valid May 2014 until October 2014 / Pre-booking rates in EUR

PEAK RATES WINDSURFING & KITESURFING RENTAL

3	DAYS	160.00
4	DAYS	190.00
5	DAYS	220.00
6 / 7	DAYS	250.00
		every extra day +25.00
13 / 14	DAYS	400.00
		every extra day +20.00
20 / 21	DAYS	520.00
		every extra day +20.00
		every extra week +120.00

STANDARD RATES WINDSURFING & KITESURFING RENTAL

3	DAYS	150.00
4	DAYS	175.00
5	DAYS	200.00
6 / 7	DAYS	225.00
		every extra day +25.00
13 / 14	DAYS	375.00
		every extra day +20.00
20 / 21	DAYS	495.00
		every extra day +20.00
		every extra week +120.00

SPECIAL RATES WINDSURFING & KITESURFING RENTAL

3	DAYS	120.00
4	DAYS	150.00
5	DAYS	175.00
6 / 7	DAYS	200.00
		every extra day +20.00
13 / 14	DAYS	320.00
		every extra day +20.00
20 / 21	DAYS	440.00
		every extra day +15.00
		every extra week +90.00

SAFETY FEE - MAURITIUS AND FUERTEVENTURA

3 - 7	DAYS	20.00
8 - 14	DAYS	30.00
15 - 21	DAYS	40.00
		every extra week +10.00

PLEASE NOTE:

- Obligatory level check for kitesurfing rental is included in the rental price. In case the client's level is insufficient for rental, the voucher will be changed into lessons.
- Alacati, Gran Canaria, Karpathos and Marsa Alam DO NOT offer any kitesurfing. On Fuerteventura we offer kitesurfing tuition only.
- The Safety Fee is obligatory on Mauritius (rental and storage) and Fuerteventura (windsurf rental).

Specials Windsurfing & Kitesurfing

Valid May 2014 until October 2014 / Pre-booking rates in EUR

SPECIAL OFFERS - FOR WINDSURFING AND KITESURFING

■ NON-CON DAYS

NON-CON DAYS DURING STANDARD RATE	4 out of 7 days	175.00
	10 out of 14 days	300.00
NON-CON DAYS DURING SPECIAL RATE	4 out of 7 days	150.00
	10 out of 14 days	275.00

- Includes a fixboard.

- Each additional day costs 50.00 EUR extra per person.

- The Safety Fee Rate is obligatory on Mauritius (wind- and kitesurfing) and Fuerteventura (windsurfing), also for each additional day.

■ GROUP RATE

A minimum of 8 persons book the same dates. Please always contact the head office for group bookings.

- DOUBLE USAGE +20% on Rental Rate
- COMBINATION OF 2 SPORTS +30% on Rental Rate
- RENTAL & INSTRUCTION OF 2 SPORTS 10% discount on Rental Rate
Rental: Kitesurfing & Windsurfing - Instruction: Kitesurfing, Windsurfing, Surfing, Catamaran Sailing
- BOARD ONLY / RIG OR KITE ONLY 70% of complete Rental Rate
At centers offering storage, the storage for 1 board, 1 kite or 1 rig is included in the price. Please ask for availability!

FAMILY SPECIALS - FOR WINDSURFING ONLY

- DOUBLE USAGE Child is free of charge
1 adult + 1 child up to 16 years
- KIDS & YOUNGSTER 50% discount on Rental Rate
Valid for kids & youngster up to 16 years

Rates Windsurfing Training

Valid May 2014 until October 2014 / Pre-booking rates in EUR

Concerning lesson bookings with CEBRA it is very important to

- Put the lessons on the date the guest would like to start and NOT on the arrival date!
- Split the lessons reasonably
- For example: 6 Hrs Lesson - book 3 days in CEBRA
10 Hrs Lesson - book 5 days in CEBRA
- Note the level of the guest on each booking in the comment column, as well as on the rental/lesson voucher

STARTER & REFRESHER TRAINING

	ADULTS*	YOUNGSTER*	KIDS
3 HOURS	-	-	80.00
4 HOURS	100.00	80.00	-
5 HOURS	-	-	110.00
6 HOURS	140.00	110.00	-
10 HOURS	200.00	170.00	-

Youngster: from 12 until 16 years.

Kids: from 6 until 11 years. Max. 4 kids in one group.

SPECIAL RENTAL

5 HOURS	50.00
10 HOURS	80.00

Only in combination with STARTER & REFRESHER TRAINING

ADVANCED TRAINING*

2 HOURS	50.00
4 HOURS	100.00
6 HOURS	140.00
10 HOURS	200.00

PRIVATE LESSON

1 HOUR	60.00
--------	-------

SEMI-PRIVATE LESSON

1 HOUR	40.00
--------	-------

PLEASE NOTE:

1. ADVANCED TRAINING, PRIVATE and SEMI-PRIVATE LESSONS do not include equipment
2. STARTER & REFRESHER TRAINING includes equipment (board with dagger board)
4. The Special Rental includes windsurfing boards with dagger board and can only be booked in combination with STARTER & REFRESHER TRAINING
5. Group lesson: if there is only 1 student the time of the lesson will be reduced to about 75%

* Group lesson with max. 6 students per group

Rates Kitesurfing Training

Valid May 2014 until October 2014 / Pre-booking rates in EUR

Concerning lesson bookings with CEBRA it is very important to

- Put the lessons on the date the guest would like to start and NOT on the arrival date!
- Split the lessons reasonably
- For example: 6 Hrs Lesson - book 3 days in CEBRA
10 Hrs Lesson - book 5 days in CEBRA
- Note the level of the guest on each booking in the comment column, as well as on the rental/lesson voucher

GROUP LESSON

Max. 4 persons

STARTER - INTERMEDIATE - ADVANCED	6 HOURS	210.00
STARTER - INTERMEDIATE	10 HOURS	320.00

SEMI-PRIVATE LESSON

Max. 2 persons

STARTER - INTERMEDIATE - ADVANCED - EXPERT	4 HOURS	200.00
STARTER - INTERMEDIATE - ADVANCED	6 HOURS	280.00
STARTER - INTERMEDIATE	10 HOURS	420.00

PRIVATE LESSON

STARTER - INTERMEDIATE - ADVANCED - EXPERT	2 HOURS	150.00
--	---------	--------

PLEASE NOTE:

1. Courses are held in 1-3 hours in length. The duration will be decided by the instructors on site
2. Group lesson: if there is only 1 student the time of the lesson will be reduced to about 75%
3. Supervision cannot be pre-booked but is available on site
4. Lessons incl. equipment
5. In Dahab only Semi-Private and Private Lesson

Rates Surfing - SUP

Valid May 2014 until October 2014 / Pre-booking rates in EUR

SURFING

CABARETE - DAKHLA - ESSAOUIRA - MAURITIUS - SAL

SURFING TRAINING

BEGINNERS - INTERMEDIATE - ADVANCED	2 HOURS	35.00
	6 HOURS	95.00
	10 HOURS	145.00

On Mauritius only available on site.

PRIVATE LESSON

1 HOUR	40.00
--------	-------

SURFING STORAGE

1 WEEK	20.00
2 WEEKS	35.00
3 WEEKS	45.00

No surfing storage in Cabarete and Mauritius.

Please note that surfing rental is ONLY available on site.

SUP - STAND UP PADDLE BOARDING

SUP RENTAL

5 HOURS	60.00
10 HOURS	100.00

SUP lessons are available on site.

Rates Catamaran

Valid May 2014 until October 2014 / Pre-booking rates in EUR

CATAMARAN DAKHLA

GROUP LESSON

Max. 2 students per group

2 HOURS	65.00
6 HOURS	180.00
10 HOURS	250.00

PRIVATE LESSON

2 HOURS	130.00
---------	--------

PLEASE NOTE:

1. No insurance cover for catamaran rental. Damage have to be paid directly at the center.
2. Prices are per Catamaran. For Catamaran rental you need previous experience.

Storage & Insurance Rates

Valid May 2014 until October 2014 / Pre-booking rates in EUR

STORAGE WINDSURFING & KITESURFING

Storage Rates for one private board and 2 kites / rigs, incl. Club Mistral activity program. NO theft insurance for storage!

1 WEEK	50.00
2 WEEKS	80.00
3 WEEKS	110.00
Each extra week	20.00

KITESURFING STORAGE SPECIAL „KITE EASY PACKAGE“

Incl.: - Storage of one private board and 2 kites
 - Club Mistral activity program
 - „Boat-Taxi Service“ within the kitesurfing zone
 - 24 hours access to the storage boxes
 - Compressor use
 - NO theft insurance for storage

1 WEEK	70.00
2 WEEKS	120.00
3 WEEKS	150.00
Each extra week	20.00

Pre-bookable in Safaga and Dakhla

PLEASE NOTE

1. NO WINDSURFING STORAGE IN: Golf de Roses - Mauritius - Dahab Hilton - Fuerteventura
2. Rescue in emergency situations is included in the price and free of charge for our guests.
3. Important: ONLY Safaga and Dakhla offer the Kite Easy Package.
The „normal“ kitesurfing storage is NOT pre-bookable in Safaga and Dakhla
4. Safety Fee is obligatory for Mauritius

INSURANCE RATES WINDSURFING (only available on site!)

CENTER	1 WEEK	2 WEEKS	3 WEEKS
CABARETE - DAHAB - GOLF DE ROSES - KARPATOS - MARSA ALAM - SAFAGA	35.00	55.00	70.00
ALACATI - SAL - GRAN CANARIA - MAURITIUS - ESSAOUIRA - DAKHLA - FUERTEVENTURA	45.00	70.00	90.00
TARIFA	60.00	90.00	110.00

INSURANCE RATES KITESURFING (only available on site!)

ALL CLUB MISTRAL KITESURFING CENTERS (except Tarifa)	50.00	90.00	120.00
TARIFA VALDEVAQUEROS	60.00	90.00	110.00

PLEASE NOTE:

1. The equipment insurance is only available on site! It is NOT included in the rental rate!

Joker - The Action Voucher

Valid May 2014 until October 2014 / Pre-booking rates in EUR



CABARETE - ESSAOUIRA - MAURITIUS - SAFAGA - SAL - TARIFA VV

CHOOSE BETWEEN RENTAL & LESSONS IN WINDSURFING, KITESURFING, SURFING AND SUP

JOKERVOUCHER PER WEEK 6/7 DAYS RENTAL / 5 DAYS INSTRUCTION 350.00

SALES CONDITIONS

1. No fixboard, choice and reservation of boards possible according to local availability
2. JOKER VOUCHER is not refundable in case of non-used services
 3. Kite rental only from level riding upwind
4. Lessons: max. 3 sessions per day, max. 1 session in each sport per day on 5 days of 1 week
 5. Rental: rental is offered on 7 days of a week
6. If there is only 1 person in the lesson, the time of the lesson will be reduced

AVAILABLE IN

CABARETE
ESSAOUIRA
MAURITIUS
SAFAGA (except surfing)
SAL
TARIFA VV

ALL YEAR
OCTOBER - MARCH, JUNE
FEBRUARY, MARCH, APRIL
DECEMBER, JANUARY, FEBRUARY
APRIL, MAY, OCTOBER, NOVEMBER
MARCH

PLEASE NOTE:

1. Shuttle service costs will be charged extra on site.
2. Insurance for the JOKER VOUCHER is the same as for kitesurfing rental.
3. One session takes about 2 hours.

Payment Conditions & Cancellation Fees

Valid May 2014 until October 2014

PAYMENT CONDITIONS

- The invoice is payable immediately
- Please check the invoice with your booking as soon as possible
- If there are any problems or requests, please contact the Head Office
company@club-mistral.com

CANCELLATION FEES

20%	of total amount	up to 30 days before departure
25%	of total amount	29 until 22 days before departure
30%	of total amount	21 until 15 days before departure
45%	of total amount	14 until 8 days before departure
60%	of total amount	7 until 1 day before departure
100%	of total amount	No show or day of departure

Surf & More Booklet

Conditions 2014

Equipment Rental	1 point per rental day (minimum 3 days rental)
Tuition	10 hrs kitesurfing, windsurfing or surfing: 3 points 6 hrs kitesurfing, windsurfing or surfing: 2 points 1 week Joker Voucher: 5 points
Specials	Non-Con Days, 1 point for each rental day, i.e. 10 out of 14 = 10 points 1 Week Special Rate 4 points 2 Week Special Rate 8 points 3 Week Special Rate 12 points
40 Points	50% less on 1 week equipment rental
70 Points	1 week equipment rental free of charge
Please note	- Surf & More booklet and credit points are only available at centers - collected points are not transferable to other persons - no credit points on equipment rental which has been received free of charge, i.e. from previous points - in order to cash points (40 or 70 points), the original Surf & More book must be sent to the Head Office, the client will receive a new one at the center. The Head Office does not reprint any points, only the center can print points!

How to get the credit with 40 or 70 points?

If the client has 40 points he will receive a 50% reduction on the next 1 week board rental booked:

For a 1 week booking it is half price, € 112.50
(225:2=112.50 / payable amount € 112.50)

For a 2 week booking it is a 50% reduction on half of the 2 week price
(375:2=187.50 / 187.50:2=93.75 / 375-93.75=281.25 / payable amount is € 281.25)

For a 3 week booking it is a 50% reduction on one third of the 3 week price
(495:3=165 / 165:2=82.50 / 495-82.50=412.50 / payable amount is € 412.50)

If the client has 70 points he will receive 1 week board rental free of charge:

For a 1 week booking it is free!

For a 2 week booking it is a 50% reduction of the 2 week price
(375:2=187.50 / payable amount is € 187.50)

For a 3 week booking it is one third of the 3 week price
(495:3=165 / 495-165=330 / payable amount is € 330)

Travel Service Information

Valid May 2014 until October 2014

OUR TRAVEL SERVICE

- Travel service information letter and safety letter before departure from the tour operator
- Welcome letter at arrival in center
- Personal welcome & introduction on arrival at the center by guest relation or center manager
- Personalized and intensive care-taking of your guests well-being throughout his/her entire stay as special added value by our guest relation on site
- Information about everything that is important + individually requirements for a successful holiday
- Assistance with the hotels in case of complaints/ changing of rooms etc.
- Special tips and reservation of excursions, e.g. car rental etc.
- During center opening hours the travel service is at the guests disposal (6 days a week)
- Emergencies: Club Mistral has a list of all important telephone numbers. In case of an emergency, one of the team will accompany your guest to the hospital/police/doctor/pharmacy etc. He/she will help with translations of all important info for your guests and also help with administrative tasks.
- The Club Mistral travel service is the contact person for all complaints, and the person in charge of the travel service will try to find a solution on site
- Transfer airport-hotel in certain destinations (Club Mistral sign with name of the guest)
- In case of important issues we will inform you as the tour operator and take remedial action
- Return ticket confirmation if required
- Coordination of hotel bookings, overbookings etc
- The responsible person of Club Mistral represents the tour operator. We are the connecting link between the tour operator; the guest, the hotel and the incoming agency.
- Club Mistral will report to the tour operator all changes and important news which occurs on site
- The Club Mistral guest relation or center manager is the contact person for the tour operator if help or information is required

Please send the travel service letter and safety information of the center to your guest in advance, together with the travel documents.

BOOKINGS

- Please put in CEBRA how many adults/children are on the voucher and if you know the hotel name as well.
- In case of private board transport, please note on the voucher the number of boards which have been pre-paid. If the boards have not been paid please note payment "locally" on the voucher.
- Transfers are only bookable together with travel service!
- As for lessons in CEBRA: please put them on the date the guests want to start and not on the arrival date!

CEBRA

Important Notes

START/END DATE:

date from start/end of rental, training and/or storage..., not arrival/departure date (only if they really want to start/end on their arrival/departure day of course)

DURATION OF GROUPTRAINING:

do not block the whole period of the client's holiday, but 2 hours per day:

2 hours = 1 day

4 hours = 2 days

6 hours = 3 days

10 hours = 5 days

KIDS (6 to 11 years) 1 hour per day:

2 hours = 2 days

4 hours = 4 days

5 hours = 5 days

SEMI-PRIVATE-TRAINING:

Cebra only shows the correct price, if you choose the correct amount of days:

4 hours = 2 days

6 hours = 3 days

10 hours = 5 days

Use the RATES COLUMN (standard rate, special rate, double use, ...) and make sure you pick the right one!

If you need to SPLIT A RENTAL to different boards, inform company@club-mistral.com so we can put the right price for the complete duration of rental and note the boards and the rental dates for each board on the voucher

NON-CONSECUTIVE DAYS RENTAL:

reserve the board for the full week / two weeks and choose the correct rates column in Cebra!

If you need anything which is not available in CEBRA for the requested time, contact company@club-mistral.com

PLEASE DO NOT WRITE ADDITIONAL OR NEW SERVICES IN THE COMMENT WITHOUT OUR CONFIRMATION!

Travel Service Rates & Transfer Information

Valid May 2014 until October 2014

DESTINATION	TRAVEL SERVICE / PAX	TRANSFER / PAX
TRANSFER ORGANIZED BY CLUB MISTRAL		
CABARETE	TRAVEL SERVICE Guest Relation: Sweetie Hein	€ 16
		TRANSFER SEE REMARKS* € 10 FOR EACH BOARD BAG cabarete@club-mistral.com
KARPATOS	TRAVEL SERVICE Guest Relation: Alexandra Haugg	€ 16
		TRANSFER € 10* HOTEL IRINI € 18 € 10 FOR EACH BOARD BAG karpatos@club-mistral.com
ESSAOUIRA	TRAVEL SERVICE	€ 16
		TRANSFER € 160* € 20 FOR EACH BOARD BAG essaouira@club-mistral.com
DAKHLA	TRAVEL SERVICE	€ 16
		TRANSFER INCL. HOTEL PRICE dakhla@club-mistral.com
TARIFA	TRAVEL SERVICE Guest Relation: Mine Backhaus	€ 16
		TRANSFER € 160* € 50 FOR WS EQUIPMENT/TRIP tarifa@club-mistral.com

REMARKS

* **CABARETE** Charge for transfer per person (exclusive travel service)

ST. DOMINGO

1 PAX: € 300 / 2 PAX: € 150 / 3 PAX: € 100 / 4 PAX: € 75 / 5 PAX: € 60 / 6 PAX: € 50 per person

Children until 16 years: free of charge

PUERTO PLATA

1 PAX: € 40 / 2-6 PAX: € 20 per person

Children until 5 years: free of charge / Children from 6 - 16 years: € 10 per child

* **ESSAOUIRA** Transfer price from Agadir and Marrakech airport

* **KARPATOS** Children under 5 years transfer free of charge

* **TARIFA** The transfer must be pre-booked, check availability with the center

Malaga airport or Jerez - Tarifa: price per trip €160, max. 4 persons.

Gibraltar - Tarifa: price €100 per trip, max. 4 persons.

GENERAL RULES FOR TRAVEL SERVICE

KIDS

Children until 5 years

free of charge

Children from 6 - 16 years

€ 8 Travel Service

GROUP RATES FOR TRAVEL SERVICE

On request for all centers

Group size 8 - 20 pax

€ 12 per pax

TAXI OR RENTAL CAR RECOMMENDED TRAVEL SERVICE / PAX

FUERTEVENTURA	TRAVEL SERVICE Guest Relation: Ramona Rudolph	€ 16
GOLF DE ROSES	TRAVEL SERVICE Guest Relation: Nora Kersaudy	€ 16
GRAN CANARIA	TRAVEL SERVICE Guest Relation: Claus Oepp	€ 16
TARIFA	TRAVEL SERVICE Guest Relation: Mine Backhaus	€ 16

TRANSFER ORGANIZED BY INCOMING AGENCY TRAVEL SERVICE / PAX TRANSFER / PAX

ALACATI	TRAVEL SERVICE Guest Relation: Resit Adar	€ 16	TRANSFER RECOMMENDED WITH LOCAL AGENCY Puntas Tur: coskun@puntastur.com
DAHAB	TRAVEL SERVICE Guest Relation: Gala Liubytska	€ 16	TRANSFER WITH MIDLAND TRAVEL latif@midlandtravel.net
MARSA ALAM	TRAVEL SERVICE Guest Relation: Snezhana Belyaeva	€ 16	TRANSFER WITH SPRING TOURS maha-hamdy@springtours.com
MAURITIUS	TRAVEL SERVICE Guest Relation: Laura Hurrydass	€ 16	TRANSFER WITH MAURITOURS europe.commercial@mauritours.net
SAFAGA	TRAVEL SERVICE Guest Relation: Jana Petrie (WIND) Mohammed Hassan (KITE)	€ 16	TRANSFER WITH MIDLAND TRAVEL latif@midlandtravel.net
SAL	TRAVEL SERVICE	€ 16	TRANSFER RECOMMENDED WITH LOCAL AGENCY

KIDS

CHILDREN UPTO 16 YEARS

FREE OF CHARGE

Shuttle-Services

Valid May 2014 until October 2014 / Rates in EUR

CABARETE

Depending on wind and waves, the conditions on Cabarete can be very diverse; therefore Oli our center manager offers a shuttle service to different spots.

FREE OF CHARGE

Shuttle-Service is not pre-bookable, only available on site!

FUERTEVENTURA

Pickup times are connected with the tuition times, which are at the moment 10.00, 13.00 and 15:30. The shuttle bus is picking up the guests from different hotels in Costa Calma approx. half an hour before the lessons starts.

FREE OF CHARGE

Shuttle-Service is not pre-bookable, only available on site!

SAL

Taxi-Shuttle Service to the Kite Beach

3 DAYS	18.00
4 DAYS	24.00
5 DAYS	30.00
6/7 DAYS	35.00

every extra day +5.00

Pre-bookable and available on CEBRA in Sal as "Taxi-Shuttle to Kitebeach"

Only for kitesurfers in combination with rental or storage